

## PROFILE

### ANDREA MERLI

Andrea Merli obtained his school-leaving diploma in science studies on 23 June 1984 and in March 1997 the qualification of **Quality and Integrated Systems Designer**, qualification no. 023/97. He has also attended various vocational training courses, including:

- Trainer, in 1996, at System Management Consulting.
- Marketing Manager, in 1997, at Colgate-Palmolive, recognised by Rotary Youth Leadership Awards.
- Quality Systems Designer, in 1997 at FITA-CONFINDUSTRIA, recognised by Cepas.
- HACCP systems designer, in 1998, at FITA-CONFINDUSTRIA, recognised by FITA-CONFINDUSTRIA.
- SA 8000 Lead Assessor, in 2001, at S.G.S.-I.C.S., recognised by S.A.I.
- Quality Systems Assessor, in 2001, at FITA-CONFINDUSTRIA, recognised by Cepas.
- ISO 9000:2000 Quality Systems Assessor, in 2001, at RINA, recognised by RINA.
- Iso 9000:2000 Quality Systems Assessor refresher course, in 2002, at RINA, recognised by RINA.

Since 1997, designer/chief designer in the design of quality systems, design of environmental management systems, design of SSL management systems, design of SA8000 management systems, design of integrated systems, design of HACCP systems, capacity process management, training and teaching, quality systems auditing, environmental management systems auditing, integrated systems auditing and process engineering. These activities are underway at: RFI – (Arthur D. Little S.p.a), Assartigiani – Rome and province, ELEA SPA, Fulltrading SPA, Confcommercio – Latina province, C.E.S.M.A.- European training organisation – Formia, FITA-CONFINDUSTRIA - Rome, BONANSEA SPA, RINA SPA, WIND – Infostrada SPA (ELEA s.p.a), DC-ICT POSTE ITALIANE (ELEA s.p.a), DCC POSTE ITALIANE (ELEA s.p.a), COS SPA, COSMED SPA, ISI SPA, P&P SPA..

Andrea Merli has been speaker at various conferences; the following are some of them:

- July 1999 – European conference organised by the Cantabrian University as part of the Mecasercon European project for building companies - paper on the situation in Italy.
- July 1999 – European event organised by EuroBic Piceno Aprutino – San Benedetto del Tronto for the presentation of the specific procedures of the European project Batiment Travaux Publics. Technical and scientific paper on indexation of performance markers of production processes.
- December 1999 – Conference on “Quality Certification and Tourism”; organised by Regione Calabria, Bic Calabria, SPI - opening speech.
- December 1999 – European event organised by Media-Valley – London, on multimedia services as a support for quality in public works - technical and scientific paper.
- March 2000 – European event organised by Eurobic Piceno-Aprutino for the presentation of the *vademecum de la qualité - travaux publics e vademecum de la qualité – hotellerie*: - paper.
- November 2000 – Presentation of “C.T.E. qualification programme”, INAIL - technical paper.
- May 2001 – Presentation of the “Quality Plan” – Assartigiani- Rome: technical paper.

- November 2001 – Presentation of the project “Certified Quality”, Tourism sector – Confcommercio - technical paper.
- May 2002 – Conference – presentation of IBM CATIA sw, Casa delle Culture, Latina: “Design rationales according to ISO 9000:2000”, paper.
- July 2002 – Conference for closure of the “Certified Quality” project – technical paper.
- March 2003 – Event: “Freeoptik: clear vision of a joint future” – Presentation conference: technical paper - “Competitive advantages of product certification”.
- March 2003 – “Quality Project” closure conference – Assartigiani Rome, technical paper.
- December 2003 – Conference: “Quality consultancy for competitive companies” - paper.
- June 2004 – Event: “Best Practices award – for a quality policy in internationalisation processes” - paper of the technical and scientific assessment committee.
- May 2005 – Conference: “A credible system for competitiveness and internationalisation challenges” - paper entitled “A credible system”.

### Other working experience

- District Manager (consultancy and quality manager) at Progress Srl (1995).
- Salesman/Group Leader at De Agostini (up to 1989).

### Consultancies

<b>EA AREA</b>	<b>No. OF QUALITY SYSTEMS – CONSULTANCIES</b>	<b>C= CERTIFIED P= AT PLANNING STAGE</b>	<b>MAJOR CLIENTS</b>
1	1	C	MED-FISH SPA
9	1	C	
12	2	C	
16	2	P C	
22B	1	C P	BONANSEA SPA RFI - Gruppo FS
23E	1	P	
24	2	P	
28	30 approx.	C	
29A	7	C	
30	15 approx.	C P	
31	6	C	
33	6	C P	FULLTRADING SPA COS SPA ISI SPA POSTE ITALIANE - DCC POSTE ITALIANE - DCICT
34	4	C P	AGROTEC SPA
35	15 approx.	C P	POSTE ITALIANE - DCC GRUPPOCOS SPA WIND – INFOSTRADA ASSARTIGIANI di Roma CONFARTIGIANATO Lazio ISTAT COSMED SPA
37	2	C	FITA-CONFINDUSTRIA

Andrea Merli speaks English and Spanish. Born on 09.05.1965, he lives in Rome.